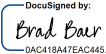


TOWN OF VIENNA

Request For Waiver

Dept	Date	Dept Head Signature	Proposed Vendor	Amount
DPW	02/12/2024	<small>DocuSigned by:</small>  02/12/24 12:45 PM EST <small>DAC418A47EAC445...</small>	Traffic Systems & Technology # 898	\$ 10,820.00

A Request For Waiver is required by the Town's Procurement Policies and Procedures. Check the box below that best applies.

Sole Source/Proprietary	<input checked="" type="checkbox"/>	Emergency Procurement	<input type="checkbox"/>	Waive Purchase Procedures	<input type="checkbox"/>
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CHECK JUSTIFICATION(S) BELOW THAT APPLY TO THE PROPOSED PURCHASE AND SUPPLY DOCUMENTATION/EXPLANATION AS REQUIRED

- 1. Commodity/Service is from the original manufacturer or provider. There are no other distributors. (Findings must be documented below or attached)
- 2. The product is an integral part of existing equipment. Other brands not interchangeable. (State manufacturer and model number of existing equipment below.)
- 3. Only known product that meets the specialized needs of the department to bring about continuity of results. (Explain in detail below or attached)
- 4. Staff has had extensive training and/or experience with the product. Purchase of other than proposed product would incur substantial cost in re-training. (Explain in detail below or attached)
- 5. Purchase of this item/service is of an urgent nature because it is essential to public health & safety. (Describe in detail below)
- 6. Unable to obtain 3 or more quotes for item/service (Explain in detail below or attached)
- 7. Competitive negotiation (or quotes) is either not practicable or not fiscally advantageous, as described below.
- 8. Confirming Purchase Order (Explain reason for expenditure without issuance of PO below)

Explanation:

DPW is requesting to waive procurement procedures to utilize Traffic Systems & Technology as a sole service provider of APS Assembly, Intellicross Push Button Assembly w/ Adapter & Sign. This is the audible pedestrian push buttons we currently install when the older no longer available buttons fail. It provides an audible tone so pedestrians, who may be blind or have reduced vision capacity, know when it is safe to cross the street.

Quote # 1314; Dated 02/05/2024 in the amount of \$10,820.00.

Funds to come from account:100-104-1041-14140-48101.

Reviewed by: DocuSigned by: Jerry Amacker Date: 02/12/24 | 1:16 PM EST 283B0CC9025F4A7...
 Purchasing Agent

Reviewed by: DocuSigned by: Steven D. Briglia Date: 02/12/24 | 2:55 PM EST CE5D988EBB494F1...
 Town Attorney

Reviewed and Approved by: DocuSigned by: Marion Surfass Date: 02/12/24 | 1:34 PM EST D80B88B20E7D492...
 Finance Director

Reviewed and Approved by: DocuSigned by: Mercury Payton Date: 02/12/24 | 3:43 PM EST 5BF6A83E2009459...
 Town Manager





February 6, 2024

Traffic Systems & Technology, Inc.
7390 Merritt Park Dr.
Manassas, VA 20109

RE: Authorization of IntelliCross Distribution

Dear Patrick,

This letter will confirm that Traffic Systems & Technology is an exclusive authorized distributor for Pelco Products, Inc. IntelliCross product line for Virginia, Maryland, Delaware, and DC.

Sincerely,
Pelco Products Inc.

Bob Magness

Bob Magness
Regional Sales Manager

PELCO PRODUCTS, INC.

320 West 18th Street, Edmond, OK 73013
p 405.340.3434 • f 405.340.3435 • www.pelcoinc.com